



VEHICLE ACQUISITION & LEASING



*alternative fuel vehicles, sedans, heavy trucks, buses, and much more
to buy or lease, gsa steers you in the right direction
to meet all your vehicle needs*





mark your calendars

2005 federal vehicle standards training conference

may 24-27, 2004 ■ holiday inn ■ rosslyn, va

Plan to attend GSA Automotive's 2005 model year Federal Vehicle Standards Training Conference, to be held at the Holiday Inn, in Rosslyn at the Key Bridge, 1900 N. Fort Meyer Drive, Arlington, VA on May 24-27, 2004.

Our Plan is to:

- Review technical data
- Review proposed changes to the Federal Vehicle Standards
- Discuss customers' needs
- Conduct engineering workshop (Vehicle Standards – Who, What, Where, and Why) to help you determine your technical requirements
- Conduct procurement workshops to assist you in preparing your requisition and to simplify the ordering process
- Conduct AutoChoice workshops (overview and training) to help in simplifying the ordering process
- NEW This year...Conduct vendor workshops to educate vendors on "How to Prepare Quality Offers", and "Marketing to the Federal Government"

proposed agenda:

Day 1: May 24th (1/2 day)

Introduction to GSA Automotive and The Federal Standards, for **NEW** Customers and Vendors that have not attended prior Standards Conferences.

Pervious attendees are welcome to attend.

Day 2: May 25th

Federal Standards 122 and 307

Day 3: May 26th

BIG 3 Manufacturers' Presentations

Federal Standards 307

Concurrent Training Workshops

Day 4: May 27th

Overview of Medium and Heavy Trucks

Federal Standards 794 and 807

proposed workshops:

AutoChoice – Using the Internet to configure, compare, price, and order vehicles

Engineering – Vehicle Standards and Vehicle Selection

Vehicle Ordering Process – Buying vehicles – The Detailed Process

NEW this year...

Vendor Workshops – How to Prepare Quality Offers and Marketing to the Federal Government



*We look forward to having you join us at the 2005 Federal Vehicle Standards Conference.
Be on the lookout for our latest updates.*





filling, fueling a void fill, haul, and fuel with gsa tanker trucks

by Shawn Koster

GSA Automotive provides customers the ability to fill, haul, and fuel it all; with its full range of fuel tanker trucks and trailers, potable water tanker trucks and trailers, and a wide selection of standard and optional accessories and equipment. There are four different types of tanker trucks available with 17 line items to choose from, and a transport capacity range from 1,200 to 5,000 gallons.

Type I - Includes bulk hauls, which transports fuel in one compartment.

Bulk hauls are primarily for transporting fuel from point to point, such as a loading terminal to a remote storage facility. Typically on a bulk haul, the tank is bottom loaded at the terminal and the tank contents are delivered to the destination via gravity discharge.

Type II - Allows for fuel servicing by use of a single compartment.

The basic difference between the single compartment and the bulk haul is the addition of a pumping and metering

system that will dispense fuel directly to an item. Diesel fuel, gasoline, and heating oil are the main products distributed with single compartment fuel tankers.

Type III - Transports and pumps two products at once by use of dual compartments.

These vehicles are basically the same as the single compartment tankers in that they have the capacity to transport and pump fuel. The main difference is that they have two compartments, allowing these tankers the capability to transport and pump two different products at once.



Type IV - Exclusively for refueling aircraft.

These trucks are typically bottom loaded like the others, but have a more elaborate pumping system with special filtration and a pressure control system designed for the special handling required with aviation fuels.

Not only can these four types of tankers be used for fuel and other products, but many of them can be used for the transport of water as well. Potable Water Tankers, capable of transporting up to 5,000 gallons, can be used on- or off-road for applications such as suppressing dust, street flushing, and distributing water.

Fuel and water tanker trucks are a part of GSA's Multi-Vendor Program, a set of strategic partnerships. These partnerships are made up of groups of vendors all awarded indefinite delivery/indefinite quantity contracts for the same or similar products, similar to GSA Multiple Award Schedules. However, unlike Multiple Award Schedules, to order through the Multi-Vendor program, NATE, requisitions must be placed directly with GSA Automotive.

For more information, please contact GSA Automotive's Customer CARE at (703) 308-CARS.

Potable water tanker trucks are critical for use in Wildland firefighting efforts across the nation.



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